

PHILIP TERRENCE HOPMANN

Office Address: Watson Institute of International Studies Brown University
P. O. Box 1970 (111 Thayer Street) Providence, Rhode Island 02912, USA
Telephone: 401-863-1571 (Political Science) 401-863-1091 (Direct Line)
Fax: 401-863-7440 E-Mail: Philip_Hopmann@Brown.edu

Home Addresses:

Providence:
50 Park Row West, Apt. 503
Providence, Rhode Island 02903, USA
Telephone: 401-831-1474

Washington:

23 Valerian Court
Rockville, MD 20852, USA
Telephone: 301-984-9539

Personal Data:

Born June 25, 1942; Saint Louis, Missouri, USA
Married to Marita R. Hopmann (August 24, 1968)
Children: Alexander, born February 22, 1971
Nicholas, born May 17, 1977

Education: A. B., Princeton University, Woodrow Wilson School of Public and International Affairs
and Special Program in European Civilization (Honors and Phi Beta Kappa), 1964
M.A., Stanford University, Department of Political Science, 1965
Ph.D., Stanford University, Department of Political Science, 1969

Present Position: Brown University, 1985-present:

Research Director, Program on Global Security, Thomas J. Watson Jr.
Institute for International Studies, 1993-1997, 1998-present.
Professor of Political Science, 1985-present

Previous Positions: University of Minnesota, 1968-1985:

Department of Political Science:

Professor, 1980-1985; Associate Professor, 1973-1980

Assistant Professor, 1968-1973

Harold Scott Quigley Center of International Studies:

Director, 1976-1982; Associate Director, 1974-1975; Assistant

Director, 1970-1971

Hubert Humphrey Institute of Public Affairs

Adjunct Professor, 1980-1985; Associate Professor, 1976-1980

Faculty Coordinator, Harold E. Stassen Project on World Peace, 1983-85v Stanford University:

Instructor, Freshman Seminar, 1967-1968.

Teaching Assistant, Department of Political Science, 1967-1968.

Research Assistant, Stanford Studies of International Conflict and Integration, 1965-1967.

Publications:

Books:

The Negotiation Process and the Resolution of International Conflicts. Columbia, SC.: South Carolina University Press, 1996.

Rethinking the Nuclear Weapons Dilemma in Europe (co-edited with Frank Barnaby with Forward by Harlan Cleveland). London: Macmillans and New York: St. Martin's Press, 1988.
Unity and Disintegration in International Alliances: Comparative Studies (co-authored with Ole R. Holsti and John D. Sullivan). New York and London: John Wiley and Sons, 1973. (Reprinted: Lanham, Maryland: University Press of America, 1984).

Monographs:

Building Security in Post-Cold War Eurasia: The OSCE and U.S. Foreign Policy. Washington, D.C.: United States Institute of Peace, Peaceworks #31, 1999.

Integration and Disintegration in the Former Soviet Union: Implications for Regional and Global Security (co-authored with Stephen D. Shenfield and Dominique Arel). Providence, RI: Thomas J. Watson Jr. Institute for International Studies, Occasional Paper #30, 1997.

Teoría y Procesos en Negociaciones Internacionales, (trans. by Guadalupe Sánchez de Freymond). Santiago, Chile: United Nations Development Program/Economic Commission for Latin America and the Caribbean, Documento de Trabajo no. 8, 1990.

Cumulation in International Relations Research (co-edited with Dina A. Zinnes and J. David Singer), Denver: University of Denver Monograph Series in World Affairs, 1981.

Articles and Book Chapters:

"Bargaining and Problem-Solving: Two Perspectives on International Negotiation," in Chester A. Crocker, Fen Osler Hampson, and Pamela Aall (eds.), *Turbulent Peace: The Challenges of Managing International Conflict* (Washington, DC: United States Institute of Peace Press, 2001), pp. 445-468.

"Disintegrating States: Separating without Violence," in Carnegie Commission on Preventing Deadly Conflict (I. William Zartman, ed.), *Preventive Negotiation: Avoiding Conflict Escalation* (Lanham, MD: Rowman and Littlefield, 2001), pp. 113-164.

"An Evaluation of the OSCE's Role in Conflict Management," in Heinz Gärtner, Adrian Hyde-Price, and Erich Rieter (eds.), *Europe's New Security Challenges* (Boulder, CO: Lynne Rienner, 2001), pp. 219-254.

"The Organization for Security and Cooperation in Europe: Its Contribution to Conflict Prevention and Resolution," in National Research Council, Committee on International Conflict Resolution, Commission on Behavioral and Social Sciences and Education (Paul C. Stern and Daniel Druckman, eds.), *International Conflict Resolution After the Cold War* (Washington, DC: National Academy Press, 2000), pp. 569-615.

"Die Vereinigten Staaten und die KSZE/OSZE," *OSZE-Jahrbuch 2000* (Baden-Baden, Germany: Nomos Verlagsgesellschaft, Band 6, 2000), pp. 67-88; also published as "The United States and the CSCE/OSCE," *OSCE Yearbook 2000* (Baden-Baden, Germany: Nomos Verlagsgesellschaft, Vol. 6, 2001), pp. 63-81.

"The US and the CSCE/OSCE," *Helsinki Monitor: Quarterly on Security and Cooperation in Europe*, Vol. 11, No. 2 (2000), pp. 20-36.

"Strengthening the OSCE Capacity for Conflict Prevention and Security-Building," *Die Friedens-Warte: Journal of International Peace and Organization*, Berlin Verlag, Band 75, Heft 1 (2000), pp. 31-52.

"The OSCE Role in Ukraine and Moldova," *Studien und Berichte zur Sicherheitspolitik*, Vienna, Austria, 1/2000, pp. 25-61.

"How to Evaluate OSCE's Role in Conflict Management," in Dieter S. Lutz and Kurt P. Tudyka (eds.), *Perspektiven und Defizite der OSZE* (Baden-Baden, Germany: Nomos Verlagsgesellschaft, Band 123, 1999/2000), pp. 91-139.

"New Approaches for Resolving Europe's Post-Cold War Conflicts," *Brown Journal of World Affairs*, Vol. IV, No. 1 (Winter/Spring 1997), pp. 155-167.

"Two Paradigms of Negotiation: Bargaining and Problem Solving," *Annals of the American Academy of Political and Social Science*, No. 542 (November 1995), pp. 24-47.

"French Perspectives on International Relations After the Cold War," *Mershon International Studies Review*, Vol. 38, Supp. 1 (April 1994), pp. 69-93.

"From MBFR to CFE: Negotiating Conventional Arms Control in Europe," in Richard Dean Burns (ed.), *Encyclopedia of Arms Control*. (New York: Scribner's, 1993).

"The Changing International Environment and the Resolution of International Conflicts: Negotiations on Security and Arms Control in Europe," in Louis Kriesberg and Stuart J. Thorson (eds.), *Timing and the De-Escalation of International Conflicts*. Syracuse, New York: Syracuse University Press, 1991, pp. 31-57.

"Arms Control and Arms Reduction: View I," in Victor A. Kremenjuk (ed.), *International Negotiation: Analysis, Approaches, Issues*. (San Francisco: Jossey-Bass, 1991), pp. 269-287.

"Power Sharing Regimes and Strategic Arms Control," (with John Harris) in John M. Bryson and Robert C. Emswiler (eds.), *Shared Power* (Lanham, Maryland; University Press of America, 1991), pp. 341-363.

"Mutual Security and Arms Reductions in Europe," in Richard Smoke and Andrei Kortunov (eds.), *Mutual Security: A New Approach to Soviet-American Relations*. (New York: St. Martin's Press, 1991).

"Behavioral Aspects of Negotiations on Mutual Security" (with Daniel Druckman), in Philip E. Tetlock, Jo L. Huberman, Robert Jervis, Paul C. Stern, and Charles Tilly (eds.), *Behavior, Society, and Nuclear War*, Vol. 1. (Publication of the National Academy of Sciences.) Oxford and New York: Oxford University Press, 1989.

"Negotiating Peace in Central America," *Negotiation Journal*, Vol. IV, No. 4 (October 1988), pp. 361-380.

"Conventional Arms Control and the Nuclear Weapons Dilemma in Europe," in P. Terrence Hopmann and Frank Barnaby (eds.), *Rethinking the Nuclear Weapons Dilemma in Europe*. London: Macmillans; New York: St. Martin's Press, 1988, pp. 322-337.

"Vulnerability, Uncertainty, and Priorities for Strategic Arms Control" (with J. Edward Anderson in Joseph Richard Goldman (ed.), *American Security in a Changing World*. Lanham, Maryland and London: University Press of America, 1987, pp. 152-189.

"Conventional Arms Control and Common Security in Europe," *Arms Control Today*, Vol. 16, No. 7 (October 1986), pp. 10-13.

"Third State Nuclear Systems: United Kingdom, France, China, India, and Israel," in "The Militarization of the Globe," Edward A. Kolodziej, Guest Editor, *National Forum*, Vol. LXVI, No. 4 (Fall 1986), pp. 8-13.

"The Security Dilemma and Arms Control in Europe," in Eric Markuson and John Harris (eds.), *Nuclear Weapons and the Threat of Nuclear War*. (New York: Harcourt, Brace, Jovanovich, 1986).

"The Path to No-First-Use: Conventional Arms Control," *World Policy Journal*, Vol. 1, No. 2 (Winter 1984), pp. 319-337.

"Henry Kissinger as Strategist and Tactician in the Middle East Negotiations" (with Daniel Druckman), in Jeffrey Z. Rubin (ed.), *Dynamics of Third Party Intervention: Kissinger in the Middle East*. New York: Praeger, 1981, pp. 197-225.v

"From Cold War to Détente: The Role of the Cuban Missile Crisis and the Partial Nuclear Test Ban Treaty" (with Timothy D. King), in Alexander George, Ole R. Holsti, and Randolph M. Siverson (eds.), *International System Change*. Boulder, Colorado: Westview Press, 1981, pp. 163-188.

"Bridging the Gaps: Problems and Possibilities for Agreement in the Vienna Negotiations on Force Reductions in Central Europe," in Karl E. Birnbaum (ed.), *Arms Control in Europe: Problems and Prospects*. Laxenburg, Austria: Austrian Institute for International Affairs, 1980, pp. 65-78.

"Evaluating Arms Control and Disarmament Negotiations," in Vincent E. McHale, Barry B. Hughes, and Kenneth W. Grundy (eds.), *Evaluating Transnational Programs in Government and Business*. New York: Pergamon, 1980, pp. 142-165.

"Communication and Bargaining in International Diplomacy," in Fred L. Casmir (ed.), *Intercultural and International Communication*. Washington, D.C.: University Press of America, 1978, pp. 579-613.

"Asymmetrical Bargaining in the Conference on Security and Cooperation in Europe," *International Organization*, Vol. 32, No. 1 (Winter 1978), pp. 141-177.

"An Application of a Richardson Process Model: Soviet-American Interactions in the Test Ban Negotiations, 1962-1963" (with Theresa C. Smith), *Journal of Conflict Resolution*, Vol. XXI, No. 4 (December 1977), pp. 701-726. Reprinted in I. William Zartman (ed.), *The Negotiation Process: Theories and Applications*. Beverly Hills, Cal.: Sage, 1978, pp. 149-174.

"The Impact of External Stresses and Tensions on Negotiations" (with Charles E. Walcott), in Daniel Druckman (ed.), *Negotiations: Social-Psychological Perspectives*. Beverly Hills: Sage, 1977, pp. 301-23.

"The Role of Debate in Negotiation" (with Charles E. Walcott and Timothy D. King), in Daniel Druckman (ed.), *Negotiations: Social-Psychological Perspectives*. Beverly Hills, Cal.: Sage, 1977, pp. 193-209.

"The Impact of International Conflict and Détente on Bargaining in International Arms Control Negotiations: An Experimental Analysis" (with Charles Walcott), *International Interactions*, Vol. 2 (1976), pp. 189-206.

"Identifying, Formulating, and Solving Puzzles in International Relations Research," in James N. Rosenau (ed.), *In Search of Global Patterns*. New York: Free Press, 1976, pp. 192-197.

"Interactions and Perceptions in the Test Ban Negotiations" (with Timothy D. King), *International Studies Quarterly*, Vol. 20, No. 1 (1976), pp. 105-142.

"The Bargaining Process in International Arms Control Negotiations" (with Charles Walcott), *International Interactions*, Vol. 2 (1975), pp. 63-64.v

"The Use of Events Data for the Measurement of Cohesion in International Political Coalitions: A Validity Study (with Barry B. Hughes), in Edward Azar and Joseph Ben-Dak (eds.), *Theory and*

Practice of Events Research. London: Gordon and Breach, 1975, pp. 81-94.

"Interaction Analysis and Bargaining Behavior" (with Charles E. Walcott), *Experimental Studies of Politics*, Vol. IV, No. 1 (1975), pp. 1-19. Reprinted in Robert T. Golembiewski (ed.), *The Small Group in Political Science: Two Decades of Development*. Athens, GA: U. of Georgia Press, 1978, pp. 251-261.

"Bargaining in Arms Control Negotiations: The Seabeds Denuclearization Treaty," *International Organization*, Vol. 28, No. 3 (1974), pp. 313-343.

"The Impact of Foreign Assistance on National Development and International Conflict" (with Davis B. Bobrow, Roger W. Benjamin, and Donald A. Sylvan), *Journal of Peace Science*, Vol. 1, No. 1 (1973), pp. 39-60.

"Internal and External Influences on Bargaining in Arms Control Negotiations: The Partial Test Ban," in Bruce M. Russett (ed.), *Peace, War and Numbers*. Beverly Hills, Cal.: Sage, 1972, pp. 213-237.

"The Effects of International Conflict and Détente on Cohesion in the Communist System," in Roger E. Kanet (ed.), *The Behavioral Revolution and Communist Studies*. New York: Free Press, 1971, pp. 301-338.

"International Conflict and Cohesion in the Communist System," *International Studies Quarterly*, Vol. XI, No. 3 (1967), pp. 212-236.

Translations:

Pierre Hassner, "Raymond Aron and the History of the Twentieth Century," *International Studies Quarterly*, Vol. 29, No. 1 (March 1985), pp. 29-37.

Consultancies and Other Professional Activities:

Public Member, US Delegation to the 1999 Review Conference of the Organization for Security and Cooperation in Europe, Istanbul, Turkey, 1999.

Editorial Boards: *International Studies Review* and *International Politics*, 1998-present.

US Institute of Peace (USIP) Training Program, 1998-present: Training courses in negotiation and conflict resolution; developed on-line training for US participants to serve in OSCE missions and field activities (REACT).

Council for the International Exchange of Scholars, NATO Fellowship Review Panel, 1992-94, 1999-2001.

USIP Review Committees, Jennings Randolph Peace Scholar and Grants, 1999; Jennings Randolph Senior Fellows, 2000.

IREX Program Review, 1995, 1996, and 1998.

Internationales Zentrum, Eberhard-Karls Universität Tübingen, Representative of Brown University at the Annual Meetings, 1991-1997; coordinator and instructor for 1994 Summer Academy course on "The Future of European Security: Conflict Resolution and Collective Security in Europe," 1994.

Processes of International Negotiation (PIN) project, International Institute for Applied Systems Analysis (IIASA), Laxenburg, Austria, 1988-present.

Pew Faculty Fellow in International Studies, John F. Kennedy School of Government, Harvard University, 1992.

United Nations University for Peace, Costa Rica (1992).

United Nations Development Programme and United Nations Economic Commission for Latin America: conducted workshops on "Theory and Practice of International Negotiation" for diplomats in Chile (1984), Mexico (1986-91), Costa Rica (1987-89), Guatemala (1987-88), Uruguay (1987-89), Brazil (1989-90), Argentina (1989-90), Paraguay (1990).

Harvard Negotiation Program: Faculty Seminar on Negotiations, 1985-1988.

Common Security Programme, Adderbury, Oxfordshire, England: consultancy on East-West cooperative security in Europe, 1985-1987.

Salzburg Seminar, Salzburg Austria: Faculty member for session on "European-American Relations," 1983.

International Peace Academy: conducted workshop on "Theory and Practice of Mediation in International Conflicts," Schloss Laudon, Vienna, 1980.

U.S. International Communications Agency, Washington, D.C.: Lecture tours on SALT II and on European Arms Control to Vienna, Austria; Paris, France; Budapest, Hungary; and Belgrade and Zagreb, Yugoslavia, 1979.

Mathtech, Inc.: conducted research on international negotiations, 1976-1979, Bethesda, Maryland.

Midwest University Consortium for International Activities, Lansing, Michigan: conducted research on "Monitoring and Modeling Development Performance and the Impact of External Assistance," 1970-1973.

Awards and Fellowships:

Jennings Randolph Senior Fellow, United States Institute of Peace, Washington, DC, 1998.

Fulbright Senior Research Fellowship to the Organization for Security and Cooperation in Europe, Vienna, Austria, 1997-98.

Vice President, International Studies Association, 1991-92

Master of Arts ad eundem, Brown University, 1986.

Fulbright-Hays Senior Lecturer, Belgium-Luxembourg, 1982-1983: College of Europe, Bruges, Belgium, and the Institut des Etudes Européennes, Université Catholique de Louvain, Louvain-la-Neuve, Belgium.

Faculty Fellow, Institute of European Studies, Faculty Development Seminar on the European Community, Freiburg-im-Breisgau, West Germany, 1984.

McKnight Fellow, Salzburg Seminar, Salzburg, Austria, 1982.

Fulbright-Hays Research Scholar to Belgium-Luxembourg, 1975-1976: research on "East-West Relations and Cohesion in NATO and the Warsaw Pact: The Case of Negotiations in the Conference on Security and Cooperation in Europe and on Mutual and Balanced Force Reductions in Europe."

NATO Research Fellowship, Belgium and Western Europe, 1975.

Research Associate, Carnegie Endowment for International Peace, Geneva, Switzerland, 1974:
conducted research on the Conference of the Committee on Disarmament and Conference on Security
and Cooperation in Europe.

Foreign Languages: French, very good.

German, fair.

Spanish, fair.

Minimal acquaintance with, Italian, Russian, Dutch/Flemish.

Teaching (2002-03): International Negotiation (PS 147 – enrollment 160)
Conflict and Cooperation in International Politics (PS 206 – enrollment 12)
Senior Seminar: Global Security After the Cold War (PS 182/IR 180)

Administrative and Committee Assignments at Brown:

Thomas J. Watson Jr. Institute of International Studies:

Faculty Executive Committee, 1987-2002.

Research Director, Program on Global Security (until 1996 Center for Foreign Policy Development),
1994-1997, 1998-present; Acting Director, 1993-94; Research Associate, 1985-93.

Principal Investigator, Research Project on “Reintegration and Disintegration in the Former Soviet
Union: Implications for Regional and Global Security” and "Managing Disintegration in the Former
Soviet Union: Can Deadly Conflicts Be Prevented?", 1993-present, supported by Carnegie
Corporation of New York, Program on the Prevention of Deadly Conflicts and the US Institute for
Peace.

Director, International Relations Program, 1985-1994.

Acting Director, Institute for International Studies, 1988-89.

Brown University:

Committee on Faculty Reappointment and Tenure (ConFRaT), 2001-present.

Graduate School Council, 1999-2001.

Faculty/Faculty Executive Committee: Chair of the Faculty, 1994-95; Vice Chair and Chair of the
Grievance Mediation Subcommittee, 1993-94; Past Chair and Faculty Representative on the Academic
Council, 1995-96.

Acting Director, Office of International Programs and Associate Dean of the Faculty, 1990-91.

Committee on Educational Legislation, 1986-1989; Chair, 1988.

Office of International Programs Advisory Committee, 1986-1990; 1993-present; Chair, 1988-90.

Fulbright Campus Screening Committee, 1988-1990.

Brown Program in France, Campus Director, 1988-89.

Professional Associations:

International Studies Association:

Program Co-Chair: Joint convention of the International Studies Association and the Central and Eastern European International Studies Association, Budapest, June 2003.

Program Co-Chair, Joint convention of the International Studies Association and the Standing Group on International Relations of the European Consortium for Political Research, Vienna, September 1998. Editorial Board, Mershon International Studies Review, 1994-1997; International Studies Review, 1998-2002.

Nominations Committee, 1996-97, 1985-86

Ad Hoc Committee on the Executive Headquarters, Chair, 1993-94

Vice President, 1991-92.

Transition Committee, Chair, 1986-89.

Editorial Advisory Board, International Studies Quarterly, 1985-1988.

Editor, International Studies Quarterly, 1980-85.

Program Co-Chair, 1979 annual convention, Toronto, Canada.

International Political Science Association

American Political Science Association

Peace Science Society (International)

President, Midwest Section, 1971-73.

International Association of Conflict Management

Arms Control Association